

Chairman's Report – 2018/2019

The last financial year has shown improvement in the overall health of the Association.

Membership

The association maintained membership of 33 companies including 7 fuel retailers representing over 700 sites.

A number of new retail members including Mobil & Z energy have recently joined adding significant weight to the Associations relevance.

I would particularly like to thank The Drinks Collective, a division of Lion who maintained Bronze membership and have contributed significantly to all aspects of the association and also Philipp Morris NZ as our first Gold member.

Financial report

The association finished the year with a loss of \$8,214 significantly improved from the previous year's loss of \$47,793.

Gross profit from events and subscriptions increased by \$16,000 year on year due mainly due to the inclusion of two golf days in the one financial year.

The result was also assisted through savings in operating expenses versus prior year of \$23,960.

We have been working hard to reduce costs in a number of areas over the last few years achieving a 40% reduction in costs since 2016 whilst trying to provide improved events and services.

Going forward financial growth will need to come through membership, sponsorship and support for events.

Public affairs

2018 was significantly quieter with a decrease in media interest around C store robberies which dominated the prior year.

The current agenda is heavily skewed towards submissions and public engagement on proposed vaping regulations.

Events

NZACS hosted its industry breakfast, Peter Jowett scholarship & awards night plus a very successful Leaders' summit and Golf fund raiser earlier this year. We were thrilled to be able to send Cameron Botica & Korey Skipper from BAT to the NACS show in Las Vegas as 2018 scholarship winners.

We were also able to facilitate the first C&I Expo to be held in New Zealand in September this year.

Committee

I would like to thank the NZACS management committee for their support over the last 12 months and longer in many cases.

Retail representatives on the committee include Tim Stevens, Peter Morton, Andrew Lane and Fluer McKinney.

Supported by supplier representatives Steve Obrien, Daryl Webster, Stephen Fielder, Richard Kirby, Helen Wolfgramm, Spencer Jenkins and events manager Michele Hooker.

Dave Hooker - Executive Director & Chairman – NZACS

August 22nd 2019