

Chairman's Report – 2019/2020

This report covers the financial year from April 1st 2019 to March 31st 2020.

The last financial year has shown improvement in the overall health of the Association.

Membership

The association-maintained membership of 35 companies including 8 fuel retailers representing over 700 sites.

I would particularly like to thank The Drinks Collective, a division of Lion who maintained Bronze membership and have contributed significantly to all aspects of the association.

Financial report

The association finished the year with a loss of \$5,557 representing a slight improvement on last year's deficit of \$8,214.

We have been working hard to reduce costs in a number of areas over the last few years and have maintained a 40% reduction in costs since 2016 whilst trying to provide improved events and services.

Going forward financial growth will need to come through membership, sponsorship and support for events.

Public affairs

2019 and early 2020 was dominated by preparation and engagement around vaping legislation which then accelerated in the second quarter with our involvement in the FMCG sector Covid working group. This was convened by government during the first lockdown. We meet via teleconference twice weekly to coordinate supplier and retailer pandemic response.

Events

In 2019 NZACS hosted its industry breakfast, Peter Jowett scholarship, awards night, the first C&I Expo and leaders' summit at the cloud and a Golf fund raiser earlier this year. We were thrilled to be able to send Catherine Shields and Samuel Beck from BAT to the NACS show in Atlanta as our 2019 scholarship winners.

Committee

I would like to thank the NZACS management committee for their support over the last 12 months and longer in many cases.

Retail representatives on the committee include Caltex #8 group, Z energy, Herbert Morton and Night -N Day.

Supported by supplier representatives Imperial Tobacco, Signature Marketing, Coca- Cola Amatil, Twin agencies, Frucor Suntory, Fonterra and events manager Michele Hooker.

Next year's management committee will be finalised shortly and advised in our next newsletter.

Dave Hooker - Executive Director & Chairman – NZACS

October 16th 2020